

NORTHWEST -- KEY DATA

11/16/83

BUD 27

Revised 12/12/83

Usage:

- 1) Lignosite - Material was first introduced in October 1982. Usage will be down in 1984 due to better control of addition system after being experimental in 1982 and 1983.
- 2) Gypsum - Recorded usage for 1982 was incorrect due to accounting error on ending inventory.

Prices:

- 1) Wenatchee Silica - Assume base price increase of 5%. Freight savings will be approximately \$3/Ton due to switch from truck to rail.
- 2) Tacoma Slag - Price increased to \$6.25/T on December 1, 1983. Anticipate additional 4% increase on January 1, 1984.
- 3) Molasses - Assume 4% increase from highest price paid in 1983 due to volatility of world sugar prices.

Material Cost:

- 1) VBLS - The first \$26M of revenue each year is offset against lease payment of the system. Dollars shown represent the excess.
- 2) Flyash - This material is obtained from the University of Washington as a waste product free of charge.

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